

Connection For Change

Your opportunity to join our journey of positively impacting 10,000 lives by 2030







#### FROM THE CEO

We Are Mobilise has experienced an incredible period of growth on the back of Nedd Brockmann's record run in 2022. It put us in a position to develop many of the programs and dreams we've had for years.

We've been steadfastly focused on fostering a connection with our friends on the street while garnering insights from the conversations we've shared.

Our focus now is on scaling our impact, working with the other incredible organisations in the sector to deliver the resources and support necessary to positively impact 10,000 lives facing homelessness across Australia by 2030.

Our founding was based on a simple question: in a nation like Australia, why does anybody have to sleep on the street?

Together, we want to work towards a society where this is no longer a reality.

- Noah Yang, Founder & CEO



#### Most Homelessness Is Invisible and Goes Far Beyond Sleeping Rough



#### **Hidden Homelessness**

Almost 94% of the over 122,000 Australians facing homelessness are classed as secondary or tertiary homeless.

#### This includes:

- Couch surfing
- Emergency and temporary accomodation
- Living in accomodation that falls below minimum community standards.

#### **Visible Homelessness**

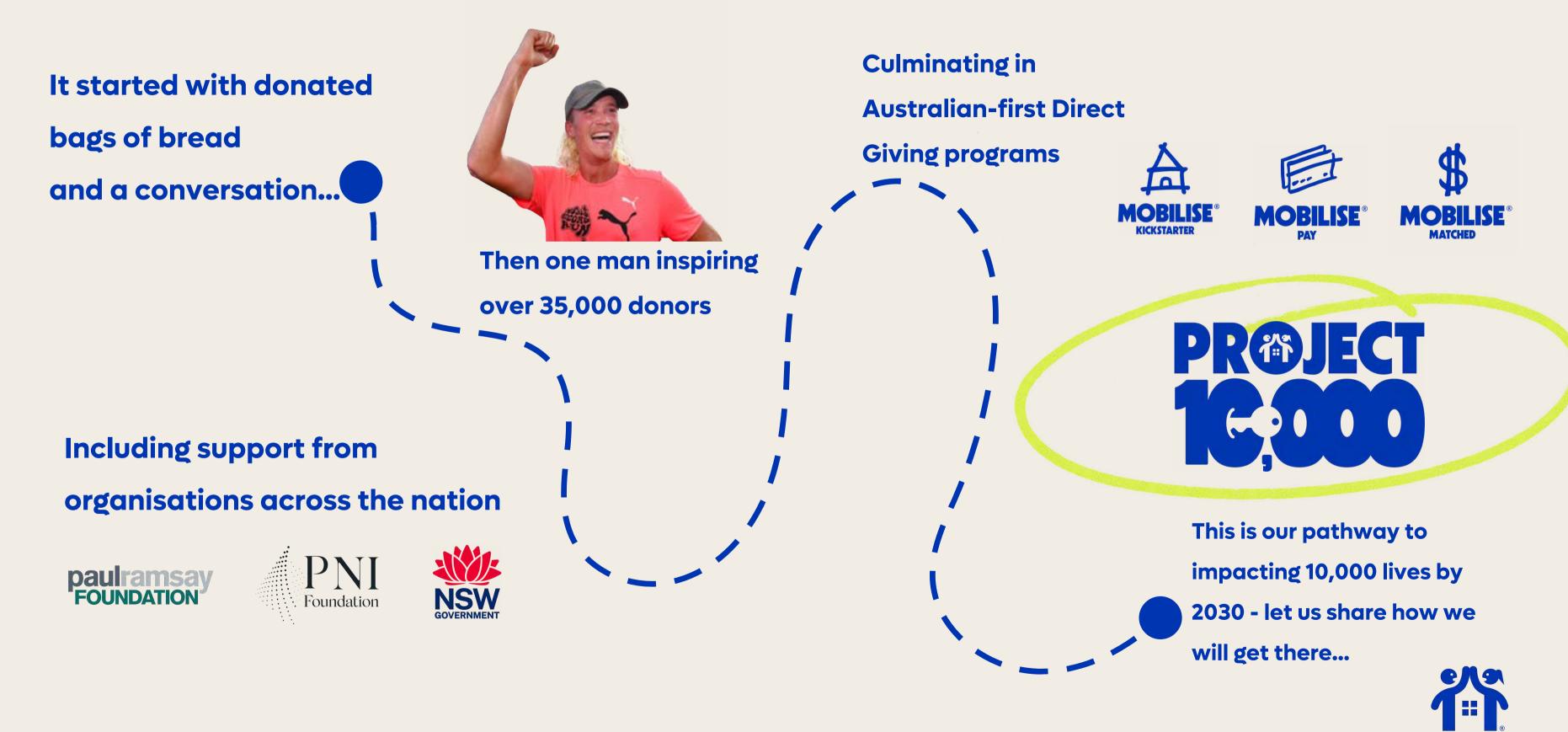
Only about 6% of people who are homeless are sleeping rough.



#### Most Homelessness Is Invisible and Goes Far Beyond Sleeping Rough



#### Imagining a World Where No-One Sleeps On The Street



# We would never have dreamed that a few conversations would lead to a revolutionary way to deliver impact across Australia.



# Mobilise Punches Above Its Weight and Is Continuing To Grow...

From humble beginnings as a volunteer-run organisation conducting outreach, we've seen exponential growth throughout 2023 which has allowed us to increase our impact for our friends on the street and people facing homelessness across the country.



### Mobilise's Key Stats

2750+

Volunteer hours facilitated across Australia since our first outreach in 2016

#### \$2 Million

Raised in 2022 through the Nedd Brockmann campaign, one of the largest independently run fundraisers in Australia 8

Years we have been working as a group of passionate individuals to make an impact



# **5 States or** territories

in Australia where Mobilise is delivering outreaches or programs 35,000+

Donors who have joined our movement and contributed to our mission

10+

Charity referral partners we work with to support their clients through our programs

3,000+
Essential items
provided to
people sleeping
rough across
Australia



#### But It All Started With A Conversation...



Imagine a country where no one sleeps on the streets.

That's the question that sparked our founding in 2016 (along with a few loaves of bread and a couple of smiles)...

We Are Mobilise's

purpose emerged out of

a realisation that it's

genuine human

connection, time, and

companionship that

make a real difference.

A movement of likeminded young people
began to rally around the
opportunity to make an
impact for those on the
streets, with outreach
teams in NSW, QLD and
the ACT joining the VIC
mission.











"Inspiring"
Ash Barty,
Former World No 1.
Tennis Player



"An amazing effort"
Anthony Albanese,
Prime Minister of
Australia

#### ...Putting Us In A Position To End Cycles Of Homelessness

#### **MOBILISE MATCHED**



An Australian-first direct cash transfer program. By integrating employment opportunities, ongoing support of housing and financial counselling, as well as substantial funding of up to \$10,000, Mobilise Matched provides a strong foundation for people to build their next chapter.

#### **MOBILISE KICKSTARTER**



Kickstarter empowers people to enter the property market or maintain their existing housing. This provides the stability and security of a home by covering their bond and rent for eight weeks: a stepping stone towards long-term stability and independence.

#### **MOBILISE PAY**



A direct giving program aimed at supporting single-mother families to pay their bills. This year-long program goes beyond financial assistance, utilising a voucher and gift system to cover necessities like utilities, groceries, and extracurricular activities for children.

By providing our participants with trust & autonomy, we empower them to use our platform and resources to write their own next chapter.

# Why we do what we do

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The payments have been incredibly helpful, especially as there has been a mould issue at my current rental so it has tremendously helped with my savings to find somewhere else to rent alongside being able to get groceries and not just live off toast whilst I'm job searching. A huge thankyou to you and the kickstarter program.

**Mobilise Kickstarter Participant** 

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I just have to say the staff are gobsmacked and are just so overwhelmed, oh what this program has the potential to do for our clients. Thank you so much.

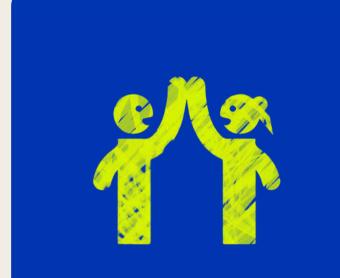
Kickstarter Charity Referral Partner

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Our clients have been facing long-term homelessness, and with the Mobilise Kickstarter support, they've been able to finally get into their first private rental and break their decadeslong cycle of generational homelessness.

Case Manager, Uniting

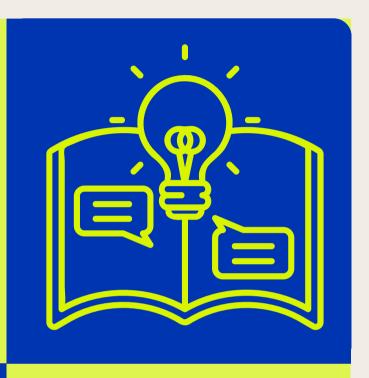
# What Sets Us Apart?



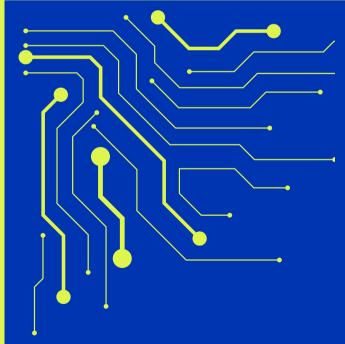
Our approach is **tech-first**: finding ways to embed the latest tech to ensure we stay lean and scalable.



We're one of the few charities with an outreach program, providing real-world connection for socially isolated people.



We're only adding on top of what works. Instead of duplicating effort, we're only pursuing programs that address gaps in current support.



Finding cuttingedge ways of
getting good
outcomes for our
participants, like our
hyper efficient
direct cash transfer
program.



We understand the power of storytelling in getting us to 10,000 lives changed, working with the best storytellers combining advocacy & marketing.



# Our Board Of Directors

# Bringing different perspectives to charity



Andrew Sloman
Risk & Compliance Advisor



Chris King
Senior Director Bullfrog Media



Jenna Downer
Project Director No 2nd Place



Trent Milvain
COO Law Squared



**Danielle Schutte**Chief Operating Officer



Noah Yang
Chief Executive Officer



**Anthony Alsop**Chief Marketing Officer



### Our Roadmap

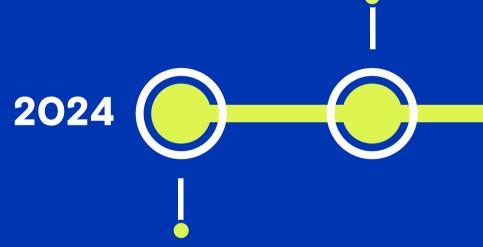
We know that's an ambitious timeline, but we've got big dreams, and a proven track record of delivering them. Bring on 2025!

Major campaign, Make
Homelessness
Everybody's Problem

Launch 5 direct giving programs

200 people into direct giving programs

2025



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Nedd's Uncomfortable Challenge

Outreach in 7 states & territories

Pathway
continues on to
impacting
10,000 lives

100 people into direct giving programs



# Who has already contributed?

We Are Mobilise provides distinctive and purpose-driven partnership opportunities customised to align with the goals and objectives of your organisation.

We have collaborated with various organisations and governments to foster a deeper connection with our friends on the street.













# THANK YOU!



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